



Title: Independent Sales Representative

Based: Remotely – **New England:** Massachusetts, New Hampshire, Maine & Vermont
(Concentrated areas of interest Boston)

100% commission, 1099 position

Job summary:

Autologic is looking for an enthusiastic Independent Sales Representative to join our team. The ideal candidate will be able to thrive in a fast-paced, customer-focused environment. This candidate will be able to work with a growing automotive company that has an outstanding reputation within the industry. Autologic looks for candidates that can work both independently as well as in a team environment, while being able to maintain relationships with a large customer base.

Our Independent Sales Representatives cold call and prospect new business, demonstrate and educate potential clients on our products and help install our device once the sale is completed. Demonstrations of products are integral in our growth and can be done both in person and remotely via web apps. This position requires extensive traveling daily to potential customers. We offer a highly competitive compensation package; this is your chance to join an award-winning team!

Job Related Skills:

- Must be able to work in a fast paced and competitive market
- Excellent verbal, written and presentation skills
- Great cold calling and prospecting skills
- Overall understanding of the automotive industry
- Ensure top notch service to drive our premium product line
- Willingness to travel extensively throughout designated territory
- Ability to adapt to an ever-changing industry and staying self-motivated

Summary of Qualifications:

- Associates Degree Preferred
- 5+ Years of Automotive or Capital Sales Experience
- Experience in Sales, Marketing Products and Demonstrations
- Salesforce Experience **Highly Preferred**
- Automotive Diagnostics Experience. **Highly Preferred**
- Computer Savvy